

Market Update April 3 2023

Fruit Update

- Apples Most special varietals are finishing up their season while the mainstay varieties are going strong and will continue until new crop this fall
- Strawberries

 Production is very limited due to the cold and wetness of California. Prices are going up as a result and supply is hard to come by
- Variety Berries All varieties are struggling due to the weather and the Easter demand. Prices are way up and that's if you can even get the product
- Citrus –Good supplies and quality even with all the rain they have had. Some quality issues from excess moisture
- Stone Fruit Import supplies are starting to diminish and will keep moving downward until California starts
- Grapes Higher pricing is on the horizon as the import crop starts to finish up in the next 3 weeks.
 Quality has been great
- Melons

 Pricing has steadied out with higher Easter demand. Quality is a bit inconsistent





Easter Fun Facts



- Americans spend \$1.9 billion on Easter candy, the second largest candy holiday after Halloween
- 76% of people think the ears of chocolate bunnies should be the first part eaten
- The first story of the Easter Bunny hiding eggs appeared in 1680
- The White House Easter Egg event has been celebrated since 1878 by every President of the US





Veg Update

- Lettuce The transition is starting to Cali and the pricing as well as the quality are going to swing widely
- Celery Product is strong and lots of supplies out there so a great time to promote
- Broccoli & Cauli Desert is winding down and pricing is going up for Northern Cali product
- Onions Green Onions are starting to look better with lower prices but discoloration from the cold. Sweet onions are going strong

Transition is starting to move to the Salinas Valley which is still far behind from the amount of rain and flooding

- Peppers –Pepper pricing is looking good with plenty of supplies out there, especially in the colored peppers
- Asparagus Demand is higher with the Easter holiday so pricing has gone up a bit
- Tomatoes

 Prices has stubbornly remained a little higher than normal but production has been good.

 Some dark spotting quality issues
- Brussel Sprouts Production has been good but with the Easter demand prices have firmed up



California Flooding Update

- California has already had over 21 inches of rain, which is 150% over its normal annual rainfall
- This is leading to some quality issues and smaller sizing in most veg coming out of California
- We will be on allocated numbers for the next few weeks as California starts to dry out a bit before we get to normal numbers
- Pricing will go up as a result and quality will not be as good









Organic Update

- Apples All varieties are going strong and will continue through the summer. Bagged Galas and Fuji are a great variety to promote
- Berries

 All variety berries are struggling with the rain and cold in Califonia
- Potatoes

 Russet market has turned extremely tight and prices have gone up
- Onions

 Steady and consistent. Great item to promote
- Cauli and Broc Desert production is almost done and the plantings in Northern Cali are behind from the weather
- Celery Good supplies and quality should continue for the next few weeks
- Lettuces As fields move up to the Salinas valley, expect price increases and quality issues
- Citrus

 Volume is steady with good opportunities to promote. Sumos have finished
- Pears Bartletts and Bosc are done for the year but Anjous will remain promotable
- Tomatoes Good availability and costs will be good enough to promote the next few weeks





Hispanic Update

- #2 Green Avocados Plenty available and the larger size has a great price on them
- Cactus Leaf Good quality product with tender leaves
- Peppers

 Decent supply and good quality, starting to bring in dried peppers from Aztec
- Mexican Gray Squash Medium sized with decent quality and some material defects
- Medium Roma Tomatoes

 Market is steady with decent quality. Supplies should stay steady until Mid April when they move out of Nogales
- Maradol Papaya

 Quality has been decent with the fruit ready to eat as it hits the stores
- Kent Mangoes

 Quality and flavor are excellent until the season passes its peak in a few months
- Epazote
 – Very pungent taste and great for cooking Hispanic recipes





Chayote Squash

- Technically a fruit but is eaten like a vegetable
- All parts of the gourd are edible, including the skin, seeds, flower and flesh
- The pale green flesh is crisp when eaten raw but softens when cooked
- Chayote goes by many other names including the Custard Marrow, Vegetable Pear, Choko, and in Louisiana they call it a Mirliton
- New Orleans has an entire festival dedicated to the Squash

