Fresh Take: **SWEET POTATOES**





This year-round nutrient-rich root vegetable continues to hold a Top 20 spot on The Packer's 2018 Fresh Trends survey, with a noticeable uptick in organic sweet potatoes in particular. We've gathered some 'sweet' resources for upselling what is increasingly becoming a household staple.

Sweet Potato \$ales Strategies from Produce Market Guide:

Encourage year-round purchasing:

- Cross-merchandise with baking supplies such as nuts, brown sugar, & vegetable oil
- Serve sweet-potato inspired samples such as savory stir-fry combos & sweet potato fries
- More sales and display ideas <u>here</u> (CTRL-click)

Sweet Potato varieties via The Snack, Issue 36, Oct. 2018



The proof is in the "sweet potato" (numbers that is!) Check out these articles from <u>USDA</u>, <u>The Packer</u>, and <u>NPR</u> on increased sweet potato production and consumption in recent decades.

Sweet Potato – Superfood Potential?

Check out the International Potato Center with resource library, research projects, and more!

INTERNATIONAL POTATO CENTER

A CGIAR RESEARCH CENTER

"We have the ability to educate everyone — the retailer, the restaurant, the foodservice supplier, the hotel distributor, the consumer, everyone — on all the uses and the benefits of sweet potatoes, and I think by educating we have an opportunity to actually expand the use of the product and make it a household staple for most all homes," Thomas said.

"There's very few negatives, if any, to the sweet potato."

-The Packer, 2018

Organic Sweet Potatoes Gains:

- https://www.thepacker.com/article/these-organic-vegetable-items-are-growing
- https://www.producemarketguide.com/produce/organic-sweet-potatoes

Q: Why are sweet potatoes able to get so much work done?

A: Because they're not couch potatoes

(https://funkidsjokes.com/sweet-potato-jokes/)





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