



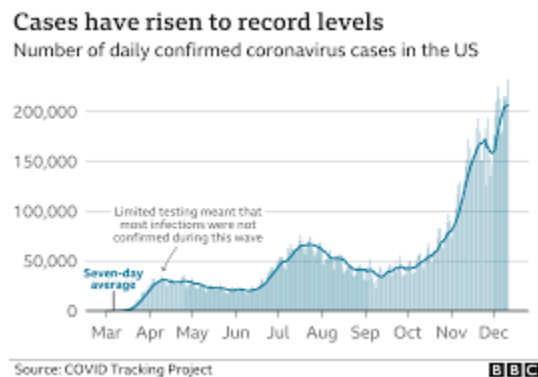
January 14, 2022

Dear organicgirl customer:

Happy New Year to you and your family, we hope you are having a happy and healthy start to 2022. Our team wanted to share the following details regarding our supply and demand for the first two weeks of 2022.

New Year seasonal demand for value-added salads has been historically consistent (+15%) over the past 10 years, with the first two weeks heavier than the last two weeks, then tapering off in February (-3%). In early September, the organicgirl forecasting team made the decision to increase our January 2022 forecast from our typical +15%, to +20% based on positive “new normal” trends on Organics and premium organicgirl salad sales.

In September, covid-19 infection rates were in an 8-week decline. At that time, we did not anticipate the impact of the omicron variant in the US and how that would affect orders. We did not anticipate record infections in December/January.



Our customer orders for premium organicgirl salads in the first two week of 2022 have been +51% & +54%, well above our +20% forecast. In week one, we were able to outperform our forecast and produce +26% (6% over forecast); however, well below Customer Orders. This has caused significant pro-rates for all customers. Our customer service team has been extremely busy communicating pro-rates and managing customer questions so please continue to be patient on our longer than usual response time. Finally, please understand we are working smart and hard on producing as close to your orders as possible and appreciate your continued patience.

Please let me know if you have any questions and thanks again for your loyal business.

*Randy Staehle*

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